

Grant Thornton Elevates Cyber Resilience for Global Clients with Bitdefender

To serve global clients with strict compliance needs, Grant Thornton Netherlands integrated Bitdefender's advanced threat protection, MDR, XDR, and risk tools into its cybersecurity platform. The result: faster response, centralized risk visibility, and new customer growth.

- ▶ **Industry:** MSSP, cybersecurity audit and consultancy
- ▶ **Endpoints:** 5500+
- ▶ **Headquarters:** Amsterdam, Netherlands

"When a ransomware attack struck a shared IT provider, Bitdefender kept our client secure while every other was compromised. That success led the affected companies to become our clients as well."

WERNER ALSEMGEEST
Senior Manager, Digital risk services
Grant Thornton Netherlands



80% improvement

in incident response time outside regular office hours

70% reduction

in tickets escalated to internal analysts

3 new MRR clients

acquired following proven ransomware protection

Business Objectives:

- ✓ Deliver 24/7 managed cybersecurity services across global client environments without building a full SOC
- ✓ Guide client risk strategy and align with compliance frameworks
- ✓ Centralize threat and risk data into a single platform



Our Partnership

Grant Thornton and Bitdefender maintain a strategic, innovation-driven collaboration driven by co-development and a shared vision. Through its CyberHunter platform, Grant Thornton not only integrates Bitdefender's endpoint and MDR technologies but also serves as an early-adoption and feedback partner for emerging capabilities such as XDR, advanced risk analytics, and preemptive protection.

This close engagement allows Grant Thornton to share field-driven insights and practical recommendations across Bitdefender's technology stack and solution portfolio, ensuring CyberHunter remains at the forefront of 24/7 managed detection and response.

Grant Thornton's team also contributes through advisory board participation and beta testing programs that help Bitdefender validate new features in live environments and refine usability before global release. The partnership extends beyond operations, driving joint innovation and thought leadership that reinforce Grant Thornton's role as a trusted cybersecurity advisor and Bitdefender's as a global leader in cybersecurity.

Our Solution:

Grant Thornton deployed Bitdefender's endpoint, EDR, MDR, and XDR technologies to deliver 24/7 protection, detection, and response across its client base. Bitdefender's MDR service augments Grant Thornton's internal SOC, helping meet SLAs through rapid investigation, remote containment, and contextual reporting.

To support clients with complex compliance needs, Grant Thornton integrates Risk Management and CSPM+ insights directly into its CyberHunter platform. This allows them to map vulnerabilities to controls and deliver clear, standards-aligned remediation guidance.

Bitdefender's open APIs feed threat and telemetry data into their CyberHunter platform, streamlining analyst workflows and providing clients with consolidated risk visibility. This architecture allows Grant Thornton to scale efficiently while reducing alert fatigue and enabling differentiated security reporting for advisory-led services.

Results:

Bitdefender helps Grant Thornton deliver advanced cyber risk services with speed, scale, and measurable outcomes.

By integrating MDR into their hybrid SOC model, Grant Thornton reduced incident response time from 8 hours to under 20 minutes, and now processes over 25,000 detections monthly without breaching SLAs.

After blocking a real-world ransomware attack that impacted other service providers, Grant Thornton not only protected their clients but gained new business from others affected. With Bitdefender's telemetry feeding into their CyberHunter platform, Grant Thornton enables clear risk visibility, even for non-technical stakeholders, and has driven a 25% reduction in vulnerabilities across its client base.

Bitdefender Footprint

- ▶ GravityZone MSP Security
- ▶ Secure Plus (EDR and MDR)
- ▶ XDR Identity
- ▶ XDR Productivity
- ▶ CSPM+
- ▶ Patch Management
- ▶ Encryption
- ▶ Email Security
- ▶ Mobile Security
- ▶ Integrity Monitoring
- ▶ PHASR



"Our partnership with Bitdefender enables us to deliver enterprise-grade security across our global client base without building a 24/7 SOC from scratch. It complements our internal team, providing the scale, visibility, and operational efficiency we need to focus on what matters most: guiding our clients through today's evolving cyber risks."

MIGIEL DE WIT-BEETS
 Partner Advisory, Digital risk services
 Grant Thornton Netherlands



[Learn more about Bitdefender Advanced Solutions for MSSPs](#)

