

## Managed Detection and Response Foundations

# Modern, Turnkey MDR for Managed Service Providers

Managed Service Providers face unique risks because they manage networks and IT infrastructures for hundreds of small businesses. We at Bitdefender understand your need for cyber resiliency and operational efficiency - not only for you but also for your customers.

Cybersecurity has become a critical factor for business success. Many MSPs struggle in the face of increasingly complex technological environments, more sophisticated attacks, inefficient onboarding resulting in slow provisioning, licensing restrictions, manual billing that creates hours of extra work for your team, and slow or unresponsive support.

MDR Foundations for MSPs helps you provide proactive protection for your customers and minimize the impact of attacks quickly and effectively with:

- Prompt **incident and breach response** that supports a customer in all scenarios
- **Bulk onboarding** of customers for MSPs and **automated onboarding** for customers
- Option of **professional services** to accelerate onboarding
- **Constant communication** via email notifications in the MDR Portal

## At-a-Glance

Bitdefender MDR Foundations for MSPs is a holistic MDR service designed for Managed Service Providers to give you access to our elite team of cybersecurity experts, working around the clock to keep you and your customers cyber resilient. The service includes 24/7 monitoring and response, proactive research-based threat hunting, and expert recommendations at an affordable price point.

## Why MSPs choose Bitdefender

- **Proactive Protection**  
24/7 monitoring and response – including threat-intel driven hunts by our team of experts across your entire customer base – to ensure organizations are cyber resilient.
- **Robust Response**  
We provide incident and breach response that supports your team in all scenarios, and we automatically take action to stop any malicious or anomalous activity on a customer's behalf. You get the ability to tune pre-approved actions in our MDR portal to match your risk appetite.
- **Team of Experts**  
Always ready, highly skilled security analysts, sourced from the U.S. Air Force, U.S. Navy, British Intelligence and NSA, partner with you as the frontline of your cyber defenses.

# Easily onboard customers with MDR Foundations for MSPs

Fast provisioning and easy onboarding processes are crucial for both you and your customers. That’s why with MDR Foundations for MSPs we offer bulk onboarding of customers for you and automated onboarding for your customers, allowing them to be able to begin monitoring their endpoints faster.

MDR Foundations for MSPs comes with automated billing and a user experience that makes it very easy to be consumed by MSPs and customers alike. It can also help improve total cost of ownership (TCO) by outsourcing some cybersecurity duties, releasing security teams to focus on more strategic projects.

The service comes with out-of-the-box capabilities that help improve cyber resilience:



Best-in-Class Technology	24/7 Analyst-led Monitoring & Response	Threat Hunting
<p>The service is built on the GravityZone XDR Platform, whose third party test results and multitudes of OEM partners speak for themselves.</p>	<p>Our analysts eliminate the operational overhead of managing security events by providing context-based response and tactical recommendations to mitigate threats.</p>	<p>We research cyber threats, geopolitical activity, and vertical-specific data trends and apply this knowledge to proactively hunt in your environment.</p>

Contact Bitdefender to talk about MDR Foundations for MSPs today and check out our webpage for more information about Bitdefender GravityZone Cloud MSP Security: <https://www.bitdefender.com/business/service-providers-products/cloud-security-msp.html>



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Bitdefender is a cybersecurity leader delivering best-in-class threat prevention, detection, and response solutions worldwide. Guardian over millions of consumer, business, and government environments, Bitdefender is one of the industry’s most trusted experts for eliminating threats, protecting privacy and data, and enabling cyber resilience. With deep investments in research and development, Bitdefender Labs discovers over 400 new threats each minute and validates around 40 billion daily threat queries. The company has pioneered breakthrough innovations in antimalware, IoT security, behavioral analytics, and artificial intelligence, and its technology is licensed by more than 150 of the world’s most recognized technology brands. Launched in 2001, Bitdefender has customers in 170+ countries with offices around the world.

For more information, visit <https://www.bitdefender.com>.

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